

Welcome to OTC Growth Stock Watch newsletter. This letter will serve as an instructional brief that will explain how to use the newsletter to its fullest.

Each month when you receive your newsletter, it will be segmented into four parts. First, on the front page, is our "Market Commentary" which serves as a guide to what I believe the conditions of the market will be in the short and longer terms, usually based on current economic and political news. This will help you decide if the time is right overall to invest in any stock.

Second, on the front page, is listed our new "Stock of the Month." In that column, I talk about the featured company and why I like it. Keep in mind that all OTC Growth Stock Watch recommendations are meant to be held for at least one year, depending upon your personal investment goals and the fundamental performance of that particular stock. Each OTCGSW recommendation has to meet a rigid set of performance criteria such as strong balance sheets, revenues and net profits on the rise of at least 20% annually for the past two years, niche products or services, and superior management. Because most of our featured stocks have solid cash positions and minimal or no long term debt, many times these companies will be bought out at prices much higher than we originally recommended them at.

Third, we have our "Corporate News Update" column. In this column we update you with the latest news that has transpired within our portfolio stocks during the previous month. Any new developments that have occurred during the previous month, help me make decisions as to what current recommendation of that particular stock should be. If one of the portfolio companies is not listed in the CNU for any particular month, the recommendation and performance of that stock at the time of publication, will be listed on the last page of the newsletter.

And fourth, the last page lists our currently active portfolio stocks, their performance to date, and a current recommendation as to whether to aggressively buy, strongly buy, buy, hold, sell or close out a position. Close outs are usually made after one of our portfolio stocks gets bought out, merges into another company, or gets listed on the New York Stock Exchange.

We also recommend that you have set specific goals for yourself in terms of knowing exactly when you want to get into a stock, and more importantly after you buy a stock setting a price target where you will get out.

One recommended philosophy on investing in stocks is to sell half your investment when the price of the stock doubles, and let the rest ride. If on the other hand, a stock drops 30-40% below where you purchased it, reevaluate the situation and if the fundamentals of the company have remained intact, consider doubling the amount of shares you own. Again if you decide to do this, make sure that you sell half your investment from the average price you purchased it at. All in all, this method should allow you to build a nice portfolio of aggressive growth stocks.

OTC Special Situations Report, on the other hand, is a free bonus publication to OTCGSW subscribers. Featured companies in OTCSSR are developmental stage companies that may or may not have sales or earnings that are usually classified as "penny stocks." Please understand that these are the riskiest of all stocks and it is very possible to lose your entire investment over a period of time. Having said that, there have been penny stocks that have had enormous gains on a percentage basis in very short periods of time. These, however, are in the minority. Therefore, if you want to take a shot, knowing that you could lose all your money, go for it! Again, just be careful, watch the stock closely, do your homework on the points I have previously mentioned in this letter.

In order to give my readers full disclosure, I want you to know that some of the companies featured in OTCSSR may or may not have paid for the writing and distribution of their specific report. PLEASE READ THE DISCLAIMER ON EACH OF THE INDIVIDUAL REPORTS to see how our affiliate companies, National Financial Communications Corp and its division OTC Financial Network, were compensated. If you have any questions in regards to any of this, please contact me at 781 444 6100 ext 613 and I will be happy to answer any of your questions.

Again, welcome aboard and good investing to you!

A handwritten signature in black ink, appearing to read "Geoffrey Eiten", with a long, sweeping horizontal line extending to the right.

Geoffrey Eiten  
Publisher